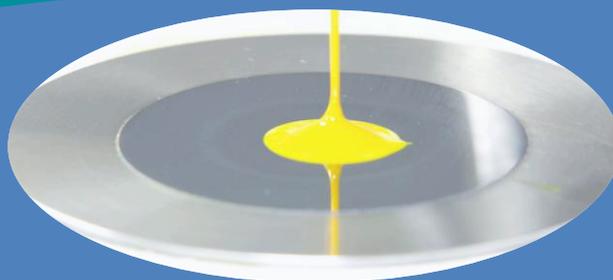


# ECS Newsletter



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18 – 25 May 2010 NEC, Birmingham, UK

ECS Nottingham  
LTD  
Hall 6 - E520

Early October 2009 saw ECS obtain a new distributor in the United States of America. This distributor has taken the ECS product range and launched it across the states with massive success. Volumes have increased with every order and at present we have 2 containers of product ready to ship.

The ECS products have been the success they have due to the overwhelming performance and quality ECS sustain as well as the amazing Technical strength and knowledge our dealer provides.

We are together reviewing the digital market as this is a major area of growth in the States and are in the progress of submitting new products.

A visit is in the pipeline to further support the distributor as well as put a face to the ECS brand within the States.

We at ECS are excited and looking forward to meeting both existing as well as new customers at IPEX. We are hoping to have a number of the export ECS distributors support us on our stand, however there will also be the familiar faces of Darren Hallett, Neil Fletcher, Tom Cropper and of course the new face of Amelie Poole.

If you would like to plan ahead your IPEX experience please contact ECS via [sales@ecsnotts.co.uk](mailto:sales@ecsnotts.co.uk) to make an appointment with us then please do. Darren, Neil, Tom and Amelie will all be on site for the whole exhibition so please come along and see us.



Direct food contact and FDA are all terms and requirements which are becoming more and more popular within the printing industry. ECS were one of the first manufactures to obtain an independent certification of Direct Food Contact. At present ECS and it's distributors have over 4 major packaging printers using our W707 world wide. The independent certification has given the distributor and end user the confidence to target a specific market where few other suppliers tread.



UV Varnish has always been a big market for ECS and something we hope to further develop at IPEX. One key area of speciality is Off-Line UV for use at trade finishers. Most finishers find themselves purchasing a number of additives to help overcome difficult substrates, ink types or sticking within the stack. These additives incur considerable costs which are mistakenly over looked by the user as well as down time in product adjustment.

The ECS "trade" range of UV varnishes are supplied ready to use with no need for additional materials. When calculated correctly this range saves the user money.

Please contact ECS for further information.

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